

## THE HOMESTEAD WAY

From Discovery to Delivery

#### **DISCOVERY**

- Learn about you and your project needs
  - Learn about our process
  - Your style & option preferences

Contact Your Sales Rep

### **PLAN PROJECT**



Contact Your Sales Rep

#### **DESIGN PHASE**

- 1st payment of 10% due (CC accepted)
- Receive official sales order (SO)
- Develop design
- Approve drawings & details

Contact Your Sales Rep

#### FINALIZATION / PERMITTING



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- Start permitting
- Sign off on SO & drawings
- Initial Terms & Conditions
- Get permit approval
- 2nd payment due up to 60% of project total (no CC)
- Lead time begins

Contact Your Sales Rep

#### **SCHEDULING**



- Order materials
- Schedule project for building
- 3rd payment due up to 90% of project total (no CC)

Contact Your Project Manager

# DELIVERY & INSTALLATION



- Structure delivered or built on site
- Conduct quality assurance
- Remaining balance due 1 day before project completion (no CC)

Contact Your Project Manager